

America's Small Business Resource

News From the SBA FINANCE DIVISION!!

**In-House SBA Express
Training for Lenders**

Jacksonville, FL
February 23, 2005
9:30 am to 11:30 am
Register on-line at www.sba.gov/fl/north

OPEN HOUSE AT THE SBA

For Our Lenders

**February 17, 2005
9:00 am to 4:00 pm**

In-House Lender Training

March 15, 2005

8:30 am to 4:30 pm

Register on-line at www.sba.gov/fl/north

SBA NEWS

SBA APPOINTS LITTLE ROCK COMMERCIAL LOAN SERVICE CENTER DIRECTOR

SBA has appointed Martin Orr as Director of the Little Rock Commercial Loan Service Center, which serves over 4,000 commercial lenders in 24 states in the Eastern U.S., the District of Columbia, and the territory of Puerto Rico. The Little Rock center services a \$17 billion portfolio of 146,000 SBA loans, including SBA guaranteed loans, Certified Development Company (504) loans, and direct disaster loans.

Prior to his appointment as Center Director, Orr served as Acting and Assistant Director of the Little Rock center, and as Acting Director of the Fresno Commercial Loan Service Center, which serves the Western U.S. Martin has also served at SBA Headquarters as Special Assistant to the Associate Administrator for Financial Assistance, and Chief of the Certified Development Company Branch.

A native of Kansas City, Missouri, Orr was an economic development financing professional for 18 years before joining the SBA team. He earned a BA from William Jewell College, an MBA from the University of Kansas, and a PhD in Marketing from the University of Missouri. He is active in a number of community organizations and currently serves as Vice President of the Federal Executive Association of Central Arkansas.

Loan Reports For North Florida as of January 31, 2005

Top 10 7(a) Lenders by Number of Loans Made for FY 2005 As of January 31, 2005

Lender Name	Number of Loans	Dollar Amount
BANK OF AMERICA, NATIONAL ASSOCIATION	171	\$ 5,369,800.00
CAPITAL ONE, FEDERAL SAVINGS BANK	51	\$ 2,475,000.00
BANCO POPULAR NORTH AMERICA	39	\$ 6,893,500.00
INNOVATIVE BANK	23	\$ 145,000.00
CIT SMALL BUSINESS LENDING CORPORATION	19	\$ 9,500,200.00
BANKFIRST	19	\$ 5,572,800.00
WACHOVIA SBA LENDING, INC.	18	\$ 7,698,200.00
BUSINESS LOAN CENTER, LLC	13	\$ 1,736,000.00
FIRST COAST COMMUNITY BANK	12	\$ 5,780,000.00
ORLANDO NATIONAL BANK	9	\$ 4,225,000.00

504 Lenders by Number of Loans Made for FY 2005 As of January 31, 2005

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	27	\$12,119,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	19	\$ 9,822,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	7	\$ 2,992,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	6	\$ 5,892,000.00
SOUTHWEST FLORIDA REGIONAL DEVELOPMENT CORPORATION	5	\$ 1,631,000.00
GULFCOAST BUSINESS FINANCE, INC.	4	\$ 2,837,000.00
TOTAL:	68	\$35,293,000.00

North Florida District Office
Loan Activity by County for FY 2005
As of January 31, 2005

County	Number of Loans	Dollar Amount
ALACHUA	18	\$ 3,149,000.00
BAKER	1	\$ 10,000.00
BAY	9	\$ 1,666,000.00
CITRUS	4	\$ 80,000.00
CLAY	13	\$ 475,000.00
COLUMBIA	2	\$ 100,000.00
DUVAL	103	\$ 23,543,100.00
ESCAMBIA	14	\$ 1,896,009.00
FLAGLER	4	\$ 165,000.00
GADSDEN	1	\$ 1,191,000.00
HERNANDO	7	\$ 302,500.00
JACKSON	2	\$ 150,000.00
LAKE	16	\$ 4,984,000.00
LEON	12	\$ 4,287,000.00
LEVY	2	\$ 569,100.00
MADISON	1	\$ 155,000.00
MARION	11	\$ 3,046,200.00
NASSAU	17	\$ 4,886,000.00
OKALOOSA	15	\$ 1,237,300.00
ORANGE	132	\$ 25,407,700.00
PUTNAM	6	\$ 1,256,100.00
SANTA ROSA	11	\$ 4,100,600.00
SEMINOLE	58	\$ 10,973,400.00
ST. JOHNS	27	\$ 9,280,400.00
SUMTER	2	\$ 391,000.00
SUWANNEE	1	\$ 354,000.00
VOLUSIA	44	\$ 7,929,900.00
WAKULLA	1	\$ 1,166,000.00
WALTON	2	\$ 272,000.00
TOTAL:	536	\$ 113,023,309.00